

Industry Advisory Board Members 2019

First Name	Last Name	Company	Position	Email	Office Phone	Cell Phone	Street Address	City	State	Zip
Linda	Aronson	JLL	Managing Director - Property Management	Linda.Aronson@am.jll.com	212-812-6003	201-247-6672	330 Madison Avenue	New York	NY	10017
Chris	Auth	PS Business Parks	Divisional Vice President	cauth@psbusinessparks.com	703.876.4848 x0038	443.542.3548	7927 Jones Branch Drive Suite 1300	Tysons	VA	22102
Greg	Azar	Prologis	VP, PARS	GAZAR@prologis.com	(303) 567-5302	(214) 668-4255	800 Wazee Street, Suite 500	Denver	CO	80202
Malcolm	Bates	Harrison & Bates	Director-Asset Management, Richmond	mac.bates@harrison-bates.com	804.591.2414	804.241.1914	7200 Glen Forest Dr. Suite 200	Richmond	VA	23226
Willis	Blackwood	Blackwood Development Company	President	wblackwood@blackwooddevelopment.com	804-320-0422 x12	804-301-9301	7301 Boulder View Ln.	North Chesterfield	VA	23225
David	Blake, II	Berkadia Commercial Mortgage	Senior Managing Director	david.blake@berkadia.com	804-343-2358	804-245-1159	707 E. Main St. Suite 1300	Richmond	VA	23219
Tabitha	Brittain	Washington REIT	Vice President, Property Management	TBRITTAIN@washreit.com	202-774-3163	240-286-4774	1000 Corporate Dr	Stafford	VA	22554
M. Bernardine	Cde Baca	Hertz Investment Group	Senior Property Manager	mbcdebaca@hertzgroup.com	804-897-7460	804-432-7523	1080 Midlothian Turnpike, Suite 230	Richmond	VA	23235
Thomas	Claud	Bankers Appraisal Co.	Owner	tclaud@cox.net	757-627-8045	540-886-5773	426 Westover Ave.	Norfolk	VA	23507
Ben	Comm	Cushman & Wakefield	Senior Managing Director	Ben.Comm@cushwake.com	202-266-1315	703-930-4514	2101 L Street NW, Suite 700	Washington	DC	20037
Duke	Dodson	Dodson Property Management	President	duke@dodsonpropertymanagement.com		804.426.4148	409 E. Main St, Suite 301	Richmond	VA	23219
Collins	Ege	Eastdil Secured	Managing Director	collinsege@ymail.com	202-688-4022	703-623-2681	1730 Pennsylvania Ave. NW, Suite 900	Washington	DC	20006



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Wade	Eller	Eller Group	President	weller@ellergrp.com	703-462-1492	571-265-5574	4100 Monument Corner Drive, Suite 400-A	Fairfax	VA	22030
Jeanette	Flory-Sagan	Cereus Asset Services LLC	Asset Management	jflory@CereusRE.com	301-767-6823		14642 SE 66th Street	Bellevue	WA	98006
Marcus	Galt	Sensei Development, LLC	Managing Director	marc@senseidevelopment.com	804-595-9440	804-334-2319 (text)	18 East Main Street	Richmond	VA	23219
Louis	Genuario Jr.	The Genuario Companies	Owner	louis@genuariocompanies.com	703-360-3134 x222	703-477-6096	8400 Radford Avenue, Suite 200	Alexandria	VA	22309
Eric	Gerner	RGP	Managing Director	gernereric@aol.com		703-547-7050	8405 Greensboro Dr #900	McLean	VA	22102
Kathryn	Guy	JBG Smith		kguy@jbgsmith.com	240-333-7716		4445 Willard Avenue, Suite 400	Chevy Chase	MD	20815
Andrew	Helmer	Shelters to Shutters	CEO	andrew.helmer@ shelterstoshutters.org	571-643-9836			Fairfax	VA	22030
Erik	Hoffman	Klein Hornig	Attourney	EHoffman@kleinhornig.com	202 842 0125		1325 G Street NW Suite 770	Washington	DC	20005
Amy	Hudson	REMAX 8	Broker	a@thehudsonetam.us	(540) 961-9317	(540) 320- 5498	1344 N. Main St.	Blacksburg	VA	24060
Kim	Kacani	HHHunt Residential	President	kbkacani@hhhunt.com	804-762-4800 ext 206		11237 Nuckols Road	Glen Allen	VA	23059
John	Kerr	CBRE	Senior Vice President	john.kerr@cbre.com	202-585-5518		750 9th St., NW, Suite 900	Washington	DC	20001
Stephen	Lawson	Baker Tilly	Partner, CPA	stephen.lawson@bakertilly.com	703 923 8556	443-340-8556	8219 Leesburg Pike, Suite 800	Tysons	VA	22182
Andy	Little	John B. Levy & Co.	Principal	alittle@jblevyco.com			830 East Main Street, ste. 2100	Richmond	VA	23219
Carman	Liuzzo	Highwoods Properties, Inc.	Vice President, Investments	carman.liuzzo@highwoods.com	919-875-6605	919-608-1179	3100 Smoketree Court, Ste. 1100	Raleigh	NC	27604
Edward (Andy)	McCullough	Rockville Development, LLC	Managing Member	andy@rockvilledevelopment. com	757.615.4615	757-615-4615	4006 Victory Blvd. Suite J-222	Portsmouth	VA	23701



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Patrick	McGlohn	Prudential	Principal	patrick.mcglahn@prudential.com	571-357-7849	703-987-0874	4350 N. Fairfax Drive, Suite 700	Arlington	VA	22203
Michael	Miller	Colliers International	Executive Managing Director	michael.g.miller@colliers.com	804-289-2168	804-337-8075	5316 Patterson Ave.	Richmond	VA	23226
Curtis	Mummau	Cushman & Wakefield Thalhimer	Senior Vice President	curtis.mummau@thalhimer.com	804-697-3427	(804) 697 3468	11100 West Broad Street	Glen Allen	VA	23060
Richard	Park	Pinnacle Construction & Development Corporation	Vice President	rpark@pinnacleconstructionva.com	434-979-2900		1821 Avon St., Suite 200		VA	22902
William	Park	Pinnacle Construction & Development Corporation	President	wpark@pinnacleconstructionva.com	434-979-2900	434-953-9100	1821 Avon St., Suite 200		VA	22902
James	Pearman, Jr.	Partners in Financial Planning, LLC	Managing Member	james@partnersinfinancialplanning.com	540-444-2930	540-353-3637	6927 Campbell Drive	Salem	VA	24153
Charles	Rector	Weber Rector Commercial Real Estate Services, Inc.	Principal	chuck@weber-rector.com	(703) 330-1224	703-929-9758	9401 Battle Street	Manassas	VA	20110
Eric	Robison	Cushman & Wakefield Thalhimer	Senior Vice President	eric.robison@thalhimer.com	1 804 697 3475	804 586 1983	11100 West Broad Street	Glen Allen	VA	23060
Henry	Scholz	MKB, Realtors	Director	hscholz@mkbrealtors.com		540.353.0100	3801 Electric Road	Roanoke	VA	24018
Anna	Shaffer	JLL	VP	Anna.Shaffer@am.jll.com	202 719 5736	(703) 638-3212	1201 F Street NW, Suite 500	Washington	DC	20004
Brad	Simpkins	Nuveen Real Estate	Portfolio Manager	brad.simpkins@nuveen.com	704.988.4968	704.839-3012	8500 Andrew Carnegie Blvd.	Charlotte	NC	28262
Jeanne	Stosser	CMG Leasing/SAS Builders	CEO/Owner	jstosser@sasbuilders.com	540-605-5000		PO Box 10397	Blacksburg	VA	24062



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Gerald	Trainor	Transwestern	Executive Managing Director DC Investment Sales	gerry.trainor@transwestern.com	202-775-7091	202-415-9980	1717 K St. NW, Suite 1000	Washington	DC	20006
Debbie	Wake	Divaris Real Estate	Broker	dwake@divaris.com	804-977-2098	804-221-0894	1111 E. Main St., Ste. 801	Richmond	VA	23219
Nicholas	Walker	Roslyn Farms Corporation	Vice President	nwalker@roslynfarmcorp.com	804-526-0820		PO Box 727	Colonial Heights	VA	23834
Karen	Whitt	Colliers International	President and COO, U.S. Real Estate Management	karen.whitt@colliers.com	202-534-3000	202-437-7084	1625 Eye Street NW, Suite 700	Washington	DC	20006

